WESTECH RECYCLERS PRESS KIT



Westech Recyclers is an electronics recycler protecting the local Arizona environment by recycling electronic waste and keeping it out of our landfills for over the past 20 years.

Westech Recyclers was acquired by Full Circle Electronics in 2018. The new management team implemented efficiency and operational improvements, including a facilities expansion. As a result, the two Arizona warehouse facilities recently processed over six (6) million pounds of electronics.

Westech Recyclers' operations covers a full range of recycling processes allowing us to service customers from local and federal government agencies, and customers from industries such as medical, legal, banking, commercial leasing, electronics manufacturing, and education.

We also serve residents through community collection events, free home pickups or in-person drop-offs.

COMPANY FACTS

- Full Circle Electronics acquired Westech Recyclers in 2018
- Women-owned small business
- >50% of management team are women
- >50% of management team are ethnically diverse
- Founded in 1998
- Supports the local economy with approximately 50 full time jobs
- Over 6,000 customers serviced since inception
- Over 6 million lbs of electronic waste processed in 2019
- Hosts over 18 recycling collection events on average, annually
- Deer Valley warehouse location is certified to:
 - R2:2013 standard
 - ISO 14001 and 45001 standards
- ITAR Registration
- Multiple sales channels including a local retail store.
- Maintained regular operations in 2020, through the pandemic shutdown



SUSTAINABILITY

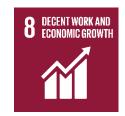
As a contributor to the local economy, Westech is proud to be an employer that supports diversity, social equity, and inclusion. Westech Recyclers is a woman owned small business and currently pursuing WBE recognition. Westech is also proud that over 50% of the management team consists of women and over 50% of the leadership team is ethnically diverse. Our hiring practices are also diverse with employees representing all walks of life.

As a recycler, Westech obviously believes in sustainability and, with our culture of inclusion, we have the same overarching objectives as found in the United Nations' Sustainable Development Goals (SDG). Their SDGs are a blueprint for a better and more sustainable future for all of us to live and go beyond addressing the earth's natural resources. They also address poverty, inequity, climate change, degradation of the earth, and societal fairness. Sustainability in this broad sense is who we are as well. The Sustainable Development Goals that Westech embraces are:















Download Westech Recyclers SDGs

OPERATIONS AND PROCESSES

- Transportation and loading
- Asset inventory verification
- Sorting
- De-manufacturing (dismantling) into commodity materials
- Data destruction
- Documentation
- Testing
- Refurbishment
- Resale operations through our sales channels including a retail store
- Outbound commodity materials for reintroduction into the manufacturing stream.



MANAGEMENT TEAM

Tracey Haslam, CEO

In 2017, Tracey retired from a successful career as a top-level executive for Honeywell International and then Harris CapRock Communications' CEO to seek opportunities that have an impact on the safety and well-being of the earth and its communities. Electronics recycling provided the perfect opportunity for her to apply her background in strategy and process solutions, which led to her acquiring Westech Recyclers in March of 2018.

Gen Ng, VP Customer Service

Gen is responsible for managing and supervising the customer service organization. She has over 30 years of customer service experience more recently as Customer Service Supervisor at Honeywell Process Solutions supporting advanced technical solutions to major corporations in the process industries.

Celia Sias, Warehouse Manager

Celia has 10 years of experience with Westech Recyclers leading the team that performs the initial triage on incoming electronic materials. This first step is vital to the organization since it identifies data containing items which are immediately separated off into another process line to be addressed by our other downstream technical teams. In her role. Celia is also responsible for teams that breakdown electronics into their constituent commodity materials and for preparing outbound materials.

Valerie Salgado-Sandoval, Sales Manager

Valerie started with Westech Recyclers in 2009 and currently serves as Sales Manager. As such, she is responsible for sales through all Westech Recyclers various channels which include online sales, bulk sales and a local retail store. Reusing electronics is an important aspect of the recycling since it preserves the earth's resources to its maximum.

Shannon Allred, Finance, General & Administrative

Shannon is currently leading the Finance, Accounting and HR team the past ten years at Westech Recyclers. Her team processes payments and provides statements to customers, reconciling their amounts due, while contributing to a strong repeat customer business for continued success.

David M. Huff, MC, Business Development Manager

Over David's 24-year career, he has served as the Board President for a non-profit organization, acted as the Director of Support and Customer Service for a software company, and worked for a Fortune 500 CEO as a Project Manager.

Phil Ng, VP Marketing

Phil has over 30 years of experience in Product Management and Marketing with Honeywell Process Solutions delivering both software applications and hardware products to his customers.

At Westech Recyclers, he ensures that the organization delivers on its brand promise of being a steward of the environment on behalf of our customers. Phil is also responsible for ensuring compliance to the R2:2013, ISO 14001 and OHSAS 18001 standards.

Josh Morse, Data Operations Manager

Josh is a veteran, who has successfully run multi-site IT repair and refurbish operation on the east coast before joining Westech Recyclers in 2017. He and his team are responsible for hard drive serialization, data destruction and product refurbishment to their maximize value.



CUSTOMERS AND SERVICE OFFERINGS

- Recycling processes to support customers, product and commodity sales, and service offerings
 - o Logistics operations with four company owned trucks
 - o Sorting
 - o Dismantling (demanufacturing) electronics
 - Data destruction including wiping or degaussing/shredding
 - o Computer and electronics testing
 - o Computer refurbishment
 - o Sales including online, bulk and retail operations
 - o Asset inventory verification
 - Asset tracking
 - ITAR destruction
- Westech Recyclers' Services
 - o Business liquidation
 - o Chain of custody documentation
 - o Asset list inventory verification
 - Secure data destruction wiping or shredding
 - On-site hard drive shredding
 - o Certificate of Recycling
 - o Certificate of Data Destruction
 - o Itemized reporting
 - Asset value sharing
 - o Logistics management
 - Recycling event hosting
- Westech Recyclers' Customers
 - National and local businesses
 - o Federal government agencies
 - o Hospitals and medical equipment providers
 - o Legal firms
 - o Local municipal government agencies
 - o Manufacturers requiring proper recycling for ITAR materials (USML)
 - o Manufacturers including printed circuit board manufacturers
 - o Other certified electronics recyclers (e.g., R2:2013 standards)
 - o Schools and school districts
 - o Residential



MEDIA COVERAGE



FOX10 Phoenix News. Thrifty Thursday: Refurbished electronics at Westech Recyclers Shop

FOX 10's Renee Nelson visits Westech Recyclers Shop where you can get refurbished electronics for less.

FOX10 Thrifty Thursday – Westech Recyclers



FOX10 Phoenix News. Cory's Corner: Westech Recyclers

FOX 10's Cory McCloskey visits Westech Recyclers in downtown Phoenix. The company recycles electronics and is taking part in "I Recycle Phoenix" on Feb. 15 at the Happy Valley Towne Center.

FOX10 Cory's Corner - Westech Recyclers



Green Champion, Electronics Recycler Westech CEO Leads by Example

Green Living magazine interview with Tracey Haslam (CEO)

<u>Green Champion: Tracey Haslam, CEO of Westech Recyclers - Green Living Az</u>
<u>Magazine</u>



Keep Phoenix Beautiful. I Love Recycling by Mary Lu Nunley

Keep Phoenix Beautiful - I Love Recycling



Keep Phoenix Beautiful.

Westech Recyclers - for all your electronic reusing and recycling needs!

KPB Facebook - Westech Recyclers



INDUSTRY AWARDS AND ACCOLADES

Local First Arizona certifies Westech Recyclers as an Arizona Green Business

Local First Arizona is recognizing those locally owned businesses, like Westech Recyclers, for leading the charge toward environmental sustainability. As such, the Arizona Green Business program, recognizes these businesses that are doing great things for their communities by paying implementing environmental best practices.

This recognition means that Westech Recyclers part of Local First Arizona's business coalition of organizations that support a vibrant and sustainable Arizona economy. Additionally, Westech Recyclers' Sustainable Development Goals matches Local First Arizona's emphasis on social equity, cultural diversity, environmental kinship and collaboration.



Paul J. Fannin Award - Westech Recyclers

Awarded by Governor Janice K. Brewer and the Arizona-Mexico Commission June 2013

In recognition of leadership and impact on Arizona-Mexico relationship

Earth Day Phoenix 2010

Small Business Partner Award - Keep Phoenix Beautiful







MEDIA RESOURCES

Digital files are available by selecting the provided links.

Westech Recyclers Logo - Complete



Recyclers of Computers, Electronics and Medical Equipment

Westech Recyclers Logo - Name Only



Tracey Haslam - Owner, CEO



Westech Recyclers Photo Gallery



CONTACT INFORMATION

Parent name: Full Circle Recycle and Full Circle Resale

Business name: Westech Recyclers, Inc

Resell Electronics

Westech Recyclers has two locations in the Phoenix metro area. The locations are:

Downtown location:

220 South 9th Street

Suite 400

Phoenix, AZ 85034

North Phoenix location:

3055 East Rose Garden Lane

Suite 170

Phoenix, AZ 85050

Main phone number: 602-256-7626

Email contact: info@westechrecyclers.com

Website: www.westechrecyclers.com

www.resellelectronics.com

Facebook:

Westech Recyclers
Resell Electronics
Westech Resell

LinkedIn

Westech Recyclers Inc

https://www.linkedin.com/company/westech-recyclers-inc/

Twitter

<u>@WestechRecycler</u> <u>@RslElectronics</u>

Instagram

@westechrecyclers

